

## **Keeping the World Flowing for Future Generations**

	2021						2022					
	Sales	Organic <sup>1</sup> sales	Adj <sup>2</sup> EBITA	Adj <sup>2</sup> EBITA	Adj <sup>2</sup> EPS	DPS	Sales	Organic <sup>1</sup> sales	Adj <sup>2</sup> EBITA	Adj <sup>2</sup> EBITA	Adj <sup>2</sup> EPS	DPS
	£m	growth YoY	£m	margin	(p)	(p)	£m	growth YoY	£m	margin	(p)	(p)
Consensus (mean)	609.4	4.6%	146.2	24.0%	12.8	6.4	640.7	5.3%	156.8	24.5%	13.7	6.4
Max	621.0	6.3%	149.3	24.4%	13.2	6.7	662.0	7.0%	161.7	25.0%	14.0	7.1
Min	599.3	2.9%	143.0	23.3%	12.5	4.1	627.7	3.3%	151.8	23.7%	13.4	2.4

Contributing brokers (16): RBC Capital Markets; Barclays; BofAML; Exane; Stifel; Berenberg; Goldman Sachs; Numis; HSBC; UBS; Jefferies; Peel Hunt; JPMorgan; Investec;

Morgan Stanley; Credit Suisse

Notes: <sup>1</sup> Organic sales growth YoY excludes changes in sales due to acquisitions, disposals and exchange rates

<sup>2</sup> Adjusted figures ("Adj") exclude the amortisation of acquired intangible assets and restructuring costs

Date: The data included in the table above was compiled on 3/6/2021 and consists of analyst forecasts published since 2/3/2021

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