

Keeping the World Flowing for Future Generations

	2021						2022					
	Sales	Organic ¹ sales	Adj ² EBITA	Adj ² EBITA	Adj ² EPS	DPS	Sales	Organic ¹ sales	Adj ² EBITA	Adj ² EBITA	Adj ² EPS	DPS
	£m	growth YoY	£m	margin	(p)	(p)	£m	growth YoY	£m	margin	(p)	(p)
Consensus (mean)	606.6	4.5%	143.0	23.6%	12.5	6.5	641.6	5.8%	155.7	24.3%	13.6	6.5
Max	617.0	6.6%	148.0	24.0%	13.1	6.7	657.0	8.2%	162.0	24.7%	14.1	7.0
Min	590.0	1.5%	137.0	22.8%	12.0	6.2	627.0	4.5%	152.2	23.6%	13.2	2.4

Contributing brokers (16): Barclays; SocGen; Stifel; Berenberg; Citibank; UBS; Credit Suisse; Peel Hunt; HSBC; JPMorgan; Morgan Stanley; Jefferies; BofAML; RBC Capital

Markets; Exane; Goldman Sachs

Notes: ¹ Organic sales growth YoY excludes changes in sales due to acquisitions, disposals and exchange rates

² Adjusted figures ("Adj") exclude the amortisation of acquired intangible assets and restructuring costs

Date: The data included in the table above was compiled on 20/10/2021 and consists of analyst forecasts published since 3/8/2021

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