



## Keeping the World Flowing for Future Generations

	2021						2022					
	Sales £m	Organic <sup>1</sup> sales growth YoY	Adj <sup>2</sup> EBITA £m	Adj <sup>2</sup> EBITA margin	Adj <sup>2</sup> EPS (p)	DPS (p)	Sales £m	Organic <sup>1</sup> sales growth YoY	Adj <sup>2</sup> EBITA £m	Adj <sup>2</sup> EBITA margin	Adj <sup>2</sup> EPS (p)	DPS (p)
<b>Consensus (mean)</b>	<b>609.6</b>	<b>4.7%</b>	<b>146.0</b>	<b>24.0%</b>	<b>12.8</b>	<b>6.3</b>	<b>641.9</b>	<b>5.5%</b>	<b>157.1</b>	<b>24.5%</b>	<b>13.8</b>	<b>6.6</b>
Max	627.1	6.7%	149.7	24.3%	13.2	6.7	668.9	9.0%	163.2	25.0%	14.3	7.1
Min	599.3	2.9%	143.2	23.2%	12.5	4.1	627.7	3.3%	151.8	23.6%	13.4	4.2

Contributing brokers (16): RBC Capital Markets; Barclays; Stifel; Berenberg; Numis; HSBC; Jefferies; Peel Hunt; JPMorgan; Investec; Credit Suisse; Morgan Stanley; BofAML; Goldman Sachs; Exane; UBS

	H1 2021					
	Sales £m	Organic <sup>1</sup> sales growth YoY	Adj <sup>2</sup> EBITA £m	Adj <sup>2</sup> EBITA margin	Adj <sup>2</sup> EPS (p)	DPS (p)
<b>Consensus (mean)</b>	<b>283.5</b>	<b>4.6%</b>	<b>60.9</b>	<b>21.5%</b>	<b>5.3</b>	<b>2.4</b>
Max	287.9	6.0%	63.1	22.0%	5.5	2.7
Min	277.1	3.5%	59.2	21.0%	5.0	2.3

Contributing brokers for H1 (7): BofAML; Morgan Stanley; Exane; UBS; Numis; RBC Capital Markets; Goldman Sachs

Notes: <sup>1</sup> Organic sales growth YoY excludes changes in sales due to acquisitions, disposals and exchange rates  
<sup>2</sup> Adjusted figures ("Adj") exclude the amortisation of acquired intangible assets and restructuring costs

Date: The data included in the table above was compiled on 15/7/2021 and consists of analyst forecasts published since 2/3/2021

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